

# InnoVest Group Human Capital Services

## Statement of Qualification (SOQ)



**InnoVest Group**  
*Technology Solutions*



Presented by:  
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**Human Capital Services**  
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# Introduction

- Technology Company with CONUS & OCONUS Service Delivery
- Established in 1996 - Privately Funded & Owned
- Small Business
- CCR Registered
- NAICS Code
  - 518210 - Data Processing & Hosting Services
  - 541330 - Engineering Services
  - 541511 - Computer Programming
  - 541512 - Computer System Design Services
  - 541513 - Computer Facilities Management
  - 541519 - Other Computer Related Services
  - 541611 - General Management & Consulting Services
  - 541990 - All Other Professional, Scientific & Technical Services
  - 561499 - All Other Business Support Services



# Key Technology Practice Areas

|   |   |  |
|---|---|--|
| <ul style="list-style-type: none"><li>Acquisition Management</li><li>Application Development</li><li>ERP – SAP &amp; PeopleSoft</li><li>Functional Process Improvement</li><li>Business Process Re-engineering</li><li>Configuration Management</li><li>Data Center</li><li>Data Sharing &amp; Exploitation</li><li>Data Warehousing</li><li>Database</li><li>Disaster Recovery</li><li>Enterprise Storage Solutions</li><li>Enterprise Transformation Services</li></ul> | <ul style="list-style-type: none"><li>Governance, Risk and Compliance (GRC)</li><li>Help Desk</li><li>Information Management</li><li>IV&amp;V</li><li>Legacy System modernization</li><li>Logistics Management</li><li>Network Administration</li><li>Network Management</li><li>Network Traffic &amp; Trend Analysis</li><li>Object Oriented Analysis &amp; Design</li><li>Operations Management</li><li>Performance Measurement</li></ul> | <ul style="list-style-type: none"><li>Planning &amp; Analysis</li><li>Professional Services</li><li>Program Management</li><li>QA/QC</li><li>Records Management</li><li>Requirements Analysis</li><li>Security</li><li>Software Engineering &amp; Integration</li><li>Staff Augmentation</li><li>System Administration</li><li>Test &amp; Evaluation</li><li>Training</li><li>Video TelePresence</li></ul> |
|---|---|--|



# Our Technology Partners





# Project Staffing



## Commercial & Government Contracting Issues

- Fact:** The Federal government is moving away from single recipients of contract awards and more towards multiple awards such as, IDIQs and BPA's
- Fact:** Clients are asking for faster responses to task orders. Contractors have to be prepared to assess and respond quicker than before
- Fact:** Prime Contractors often have to make "bid/no-bid" decisions based on available talent, both internally and from teammates

**Companies that understand the resource planning and allocation will have strategic advantage to winning these awards**



# InnoVest Advantages - Supporting Prime Contractors

Prime Contractors need teaming partners that will strengthen their proposal

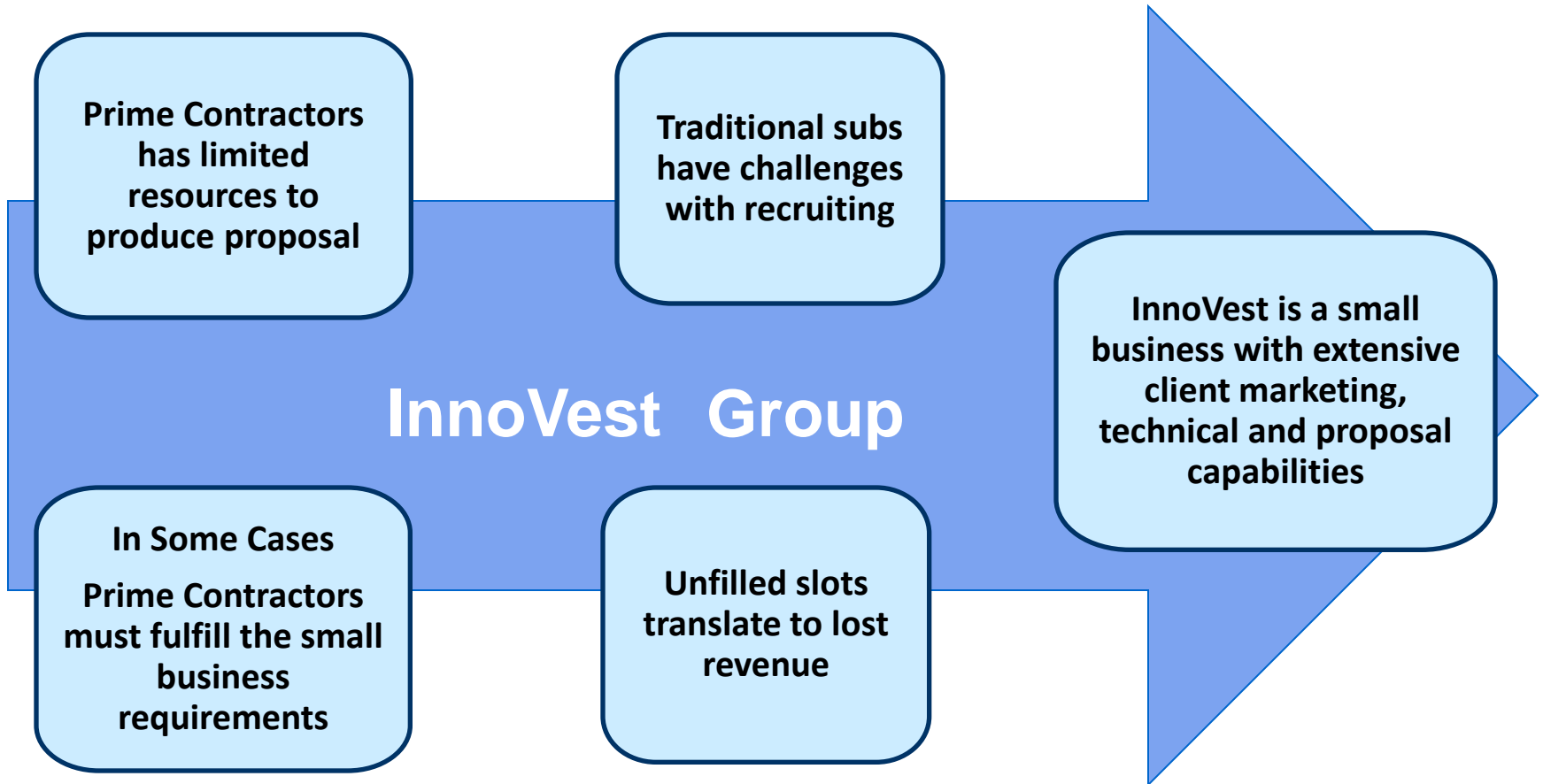


**The InnoVest Group**

proprietary & Confidential Data



# Issues Prime Contractors Face With Traditional Teaming Process







## Our Recruiting Engine Power

InnoVest Recruiting Engine fills project positions efficiently and cost-effectively

### InnoVest Value Add to Prime Contactor Team

- Virtual bench of candidates ready for the program
- InnoVest Recruiting Engine offers competitive rates
- Flexible wrap rates due to lower cost structure
- Candidates convert to employees, if desired
- Ability to interview and fill slots rapidly
- Dedicated partner focused on meeting requirements

Prime Contractors has limited resources to produce resumes or proposal

Traditional subs have challenges with recruiting

Unfilled slots translate to lost revenue for everyday they are open

Teammates are not your employees



## Why Us

- InnoVest executives are experienced professionals from Systems Integration Community (CSC, NG, IBM, Raytheon, GD, ...)
- Our candidates achieve 3 to1 interview to hire ratio vs. 6 to1 industry standard
- Candidates can begin working in 48 hours
- CONUS & OCONUS capabilities
- Strong database of candidates
- Unique recruiting model - makes time efficient on-boarding talent
- Dedicated team of architects and experts with program expertise
- Active billing consultants

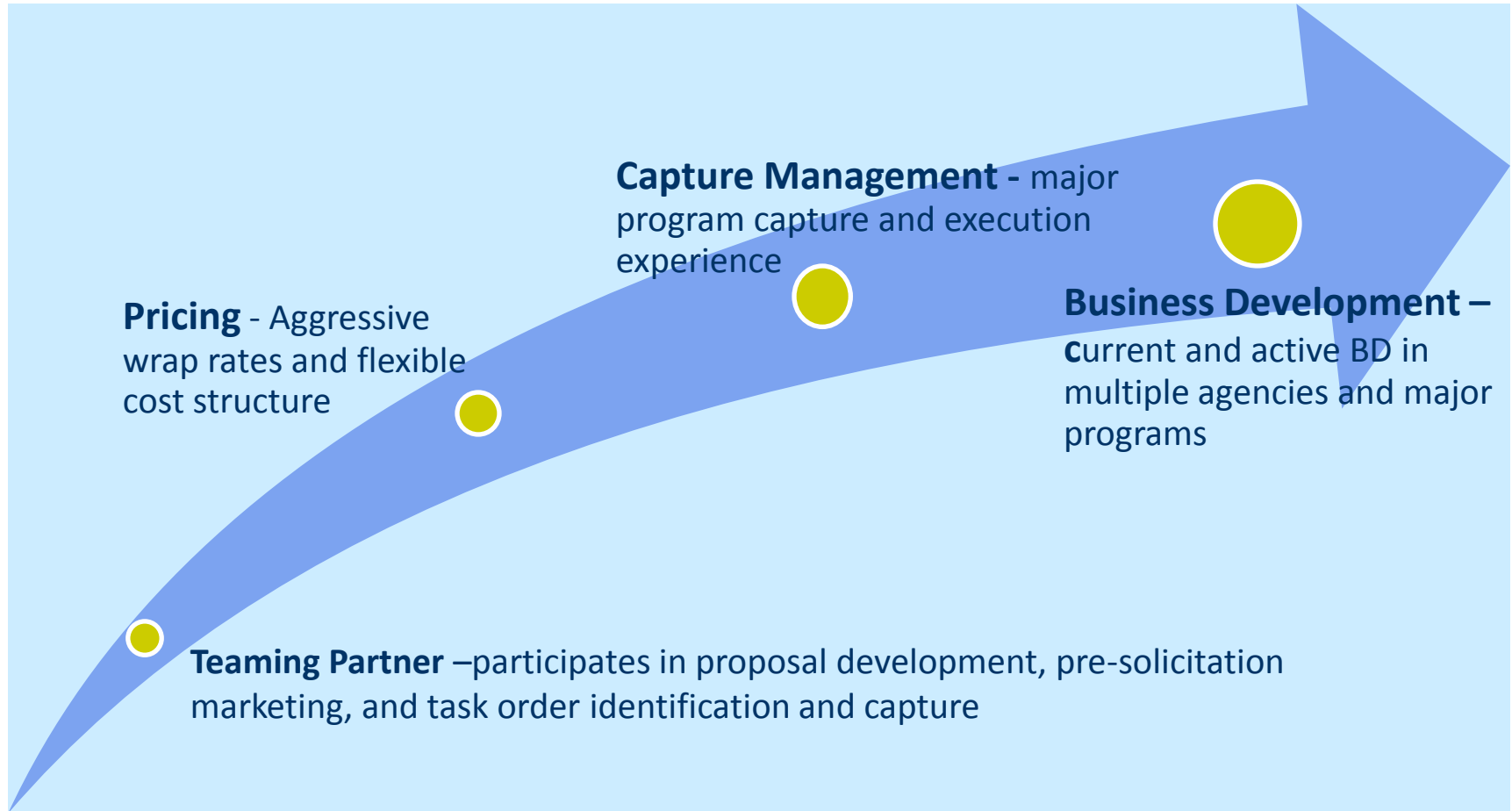


## InnoVest Approach

- InnoVest is a leading partner for project manning and technology solutions
- We have many pre-existing relationships with the government and commercial clients
- Working with a variety of clients to support mission critical projects in the U.S. and abroad
- Advantages we offer:
  - Positioned within government agencies and commercial clients
  - SDB company
  - Experienced teaming partner
  - Virtual bench of candidates with experience and clearance
  - Recruiting engine



# InnoVest Value-Add to Prime Contractor Team



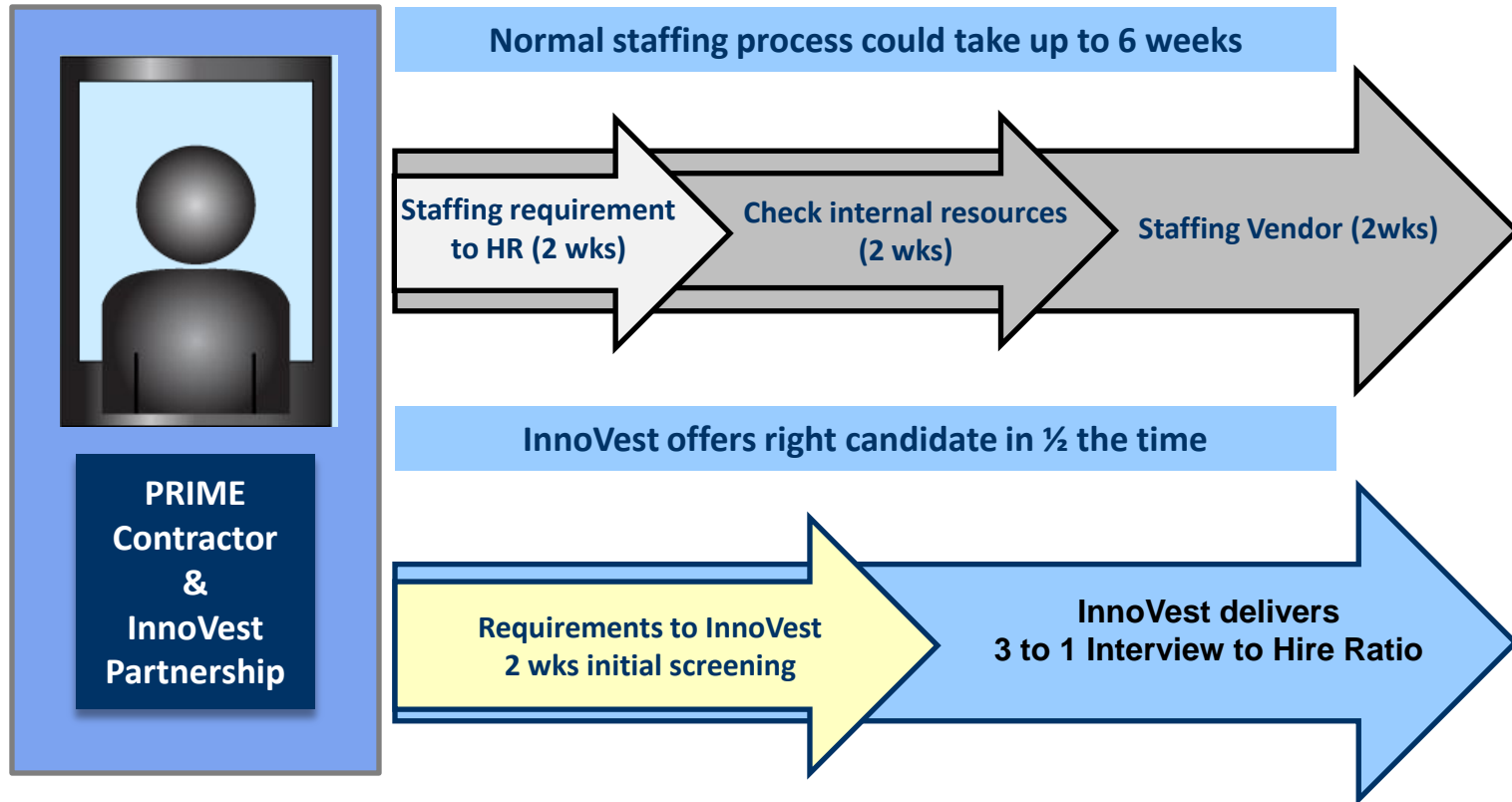


## Our Offerings

- Technology solutions by our experienced industry experts
- Post award task order identification, marketing and capture
- Program marketing by experienced employees and BDs
- Program Intel gathering and analysis
- Bid/No-Bid decision input
- Strong candidate resume pool
- Contingent offer processing
- Re-badge existing incumbent employees
- Virtual bench: 2-4 weeks
- Post award recruitment



# InnoVest Delivers Qualified Candidates In 2 Weeks





# Technology Expertise



## ERP / PeopleSoft Capabilities

| Overview of PeopleSoft Support Components   |  | Onsite  | Remote |
|---|--|---|--------|
| 24X7 Support with Guaranteed 30 Minutes or less Initial Response  |  |   | √      |
| Architecture capacity planning and sizing   |  | √   | √      |
| PeopleSoft Systems Administration (Web, Application, Database & Batch Layers)   |  | √   | √      |
| Database Monitoring, Administration, Tuning, Refreshes, Backup & Recovery   |  | √   | √      |
| Tax and Regulatory Updates  |  | √   | √      |
| Installation & Upgrade Support (PeopleTools and Application Upgrades)   |  | √   | √      |
| PeopleTools Patches, Fixes and Bundles  |  | √   | √      |
| Functional Implementation Support (New products, reconfiguration, upgrades)   |  | √   | √      |
| Business Analysis   |  | √   | √      |
| Project Management  |  | √   | √      |
| Organizational Change Management  |  | √   | √      |
| Data Warehouse and Business Intelligence Implementation and Support   |  | √   | √      |
| PeopleSoft Products Supported   |  |   |        |
| <b>Human Capital Management</b><br>Base Benefits<br>Benefits Administration<br>EE Self Service<br>Human Resources<br>MGR Self Service<br>Payroll<br>Security & Workflow<br>Time and Labor | <b>Financials</b><br>Accounts Payable<br>Accounts Receivable/Billing<br>Asset Management<br>Expenses<br>General Ledger<br>Project Costing and Contracts<br>Purchasing/eProcurement<br>Supply Chain | <b>Technical Development</b><br>Application Engines<br>Component Interfaces<br>Enterprise Directory<br>Integration Broker<br>nVision/XML Publisher<br>PeopleTools/PeopleCode<br>SQR/Crystal Reports<br>Workflow |        |



# Software Development Capabilities



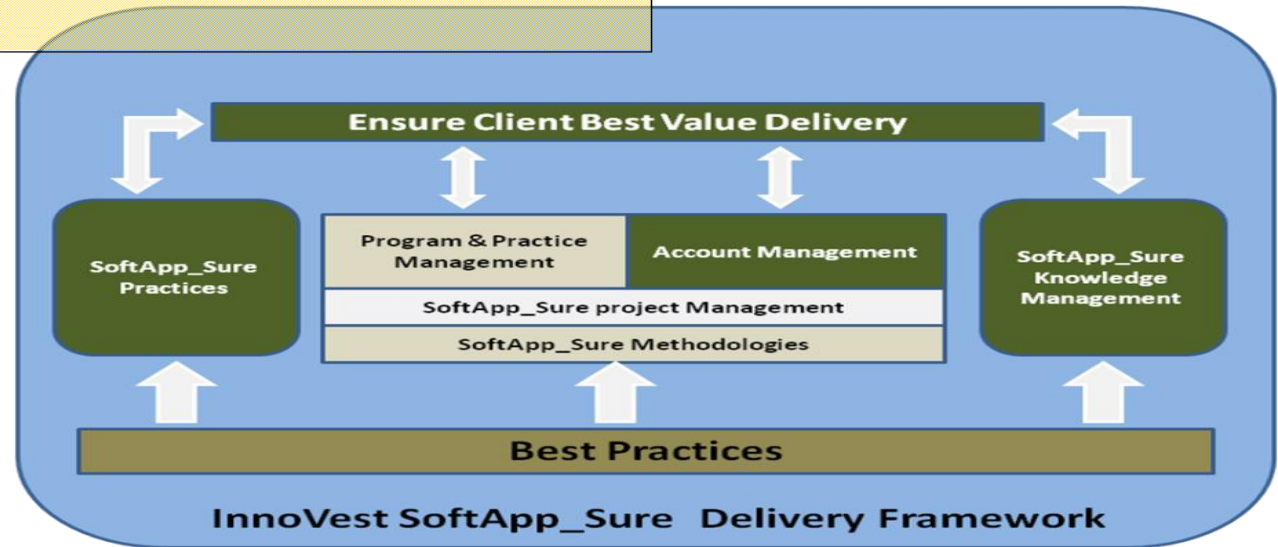
- **Technologies** - Java/J2EE, Open Source
- **Testing Tools** - WinRunner, LoadRunner, SilkTest, JUnit, Rational Robot, JProbe,
- **Application Servers** - BEA Weblogic, IBM WebSphere, Netscape iPlanet, SUN, Apache Tomcat, JBoss, Oracle 9iAS, Oracle 10gAS, JBOSS 3 & 4, Tomcat 4.0.x, 5.0.x, 5.5.x, Jetty 5
- **Bug Tracking Systems** - Software-Integrity (Internal Tool), Seapine TestTrackPro, BugZilla
- **Configuration Management** - Visual SourceSafe, Perforce, ClearCase, CVS, Subversion
- **Design Patterns / Modeling**: Core Design Patterns, MVC, Appfuse, UML
- **Development Tools** - VisualAge, Forte, JDeveloper, JBuilder, VisualCafe, Eclipse, BEA Weblogic Workshop, Oracle Designer, ERWin, VS2005/VS2008
- **Enterprise Application** - Agile, Oracle, PeopleSoft, SAP, Siebel
- **Frameworks** - Ruby on Rails, Apache Struts, JSF, Spring MVC
- **Languages** - Java, Ruby, JavaScript, C, C++,C#, .NET Perl, XML, PHP, PeopleCode
- **Lifecycle Methodologies** - RUP, Scrum/XP
- **Middleware** - BEA, IBM, TIBCO, Vitria, Weblogic, webMethods, JMS, ESB (Mule, others)
- **Operating Systems** – Windows, Solaris, HP-UX, IBM AIX, Open VMS, Linux, Macintosh
- **Others** - Requisite Pro, Ant, Maven, Jetspeed, Rational Rose, Servlet API, JDBC, JNDI, EJB, JAAS, JAXP, RMI, XML Technologies - SAX/DOM/JDOM, Axis/XFIRE/Mule, Ajax Toolkits - DWR & others
- **Portals** - PeopleSoft, BEA, Oracle Portal, EXO
- **Relational Databases** - Oracle, MS SQL, DB2, My SQL and Sybase



# Our Softapp\_sure Provides Project Cost & Time Savings Transparently



- Common Engineering Processes
- Project Management Process
  - Configuration Management Process
  - Review Process
  - Metrics & Defect Prevention Processes
  - Release & Delivery Process





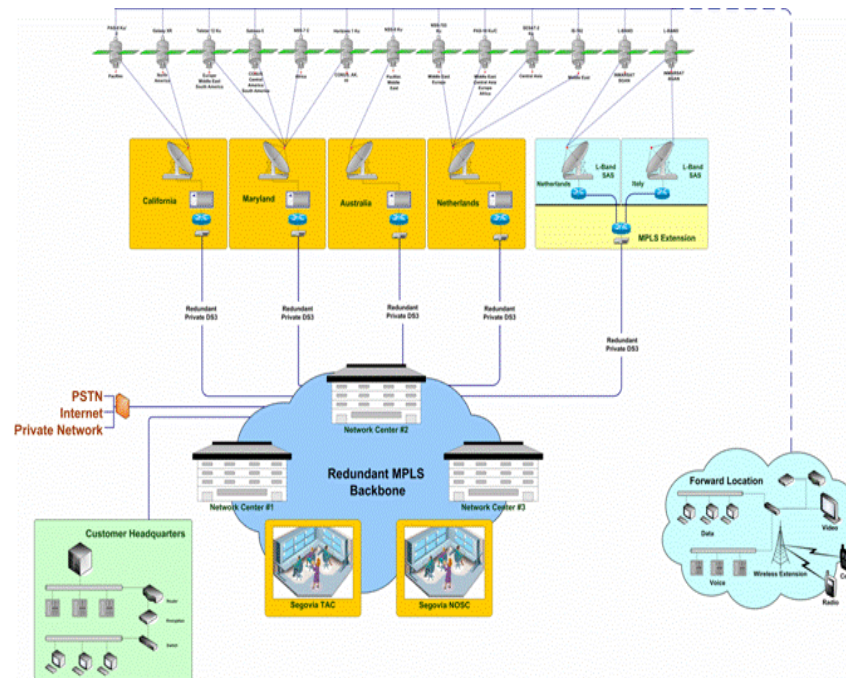
## InnoVest Process Coverage

|   |   |                                       |
|---|---|---------------------------------------|
| <b>Quality System Procedures</b>                                    | Document control procedure                  |                                       |
|   | Control Of Records Procedure                |                                       |
|   | Internal Audit Procedure                    |                                       |
|   | Control Of Non-conforming Product Procedure |                                       |
|   | Corrective Action Procedure                 |                                       |
|   | Preventive Action Procedure                 |                                       |
|   | Management Review Procedure                 |                                       |
|   | Software Process Improvement Procedure      |                                       |
| <b>Engineering Processes</b>  | <b>SDLC Processes</b>                       | Development Process                   |
|   |   | Product Development Process           |
|   |   | Re-engineering Process                |
|   |   | Sustenance & Support Process          |
|   |   | ERP Implementation Process            |
|   | <b>Project Management Processes</b>         | Project Management Process            |
|   |   | Product Management Process            |
|   |   | Configuration Management Process      |
|   |   | Customer Feedback & Complaint Process |
|   |   | Customer Survey Process               |
|   |   | Review Process                        |
|   |   | Release & Delivery Process            |
|   |   | Measurement & Analysis Procedure      |
|   | Requirements Change Management Process      |                                       |
|   | <b>Contract Process</b>                     | Proposal & Contract Process           |
| <b>Process Improvement Processes</b>                                | Software Process Improvement Process        |                                       |
|   | Technology Change Management Process        |                                       |
|   | Defect Prevention Process                   |                                       |
| <b>Support Function Processes<br/>(Extended Key Practice Areas)</b> | HR Process                                  |                                       |
|   | Training Process                            |                                       |
|   | Procurement Process                         |                                       |
|   | IS Process                                  |                                       |
|   | SQA Process                                 |                                       |



# Networking & Communications Professional Services

- **IP Communications:** Cisco IP based network communication technologies
- **Voice, Video and Integrated Data:** Cisco AVVID (Architecture for Voice, Video and Integrated Data) technologies
- **Network Security:** Cisco security technologies
  - Network security assessments
  - Security policy development
  - Design & implementation of end-to-end security solutions in LAN, MAN, WAN & wireless environment
  - Fixed facility & mobile environment
- **IP Based Network Storage:** NetApp network storage solutions to include virtualization and SAN & NAS architectures
- **Mobility/Wireless:** design and deployment of reliable, robust and secure wireless network infrastructures to transport mission-critical voice, video and data



# Governance, Risk & Compliance (GRC) Government

*Increase Visibility. Improve Control. Create Efficiencies.*



- Knowledgeable in security laws and regulations - FISMA and OMB A-123
- Risk management frameworks from NIST, DOD, and CNSS services and solutions to standardize and automate processes while creating efficiencies to reduce friction and costs
  - **Security program management:** Devise enterprise strategy integrated with enterprise architecture and consistent with policy and standards
  - **Security policy review, development and implementation:** Update and maintain enterprise security policy to keep current with policy updates and threats
  - **Security framework implementation:** Implement national standard and industry management frameworks - NIST, ITIL, ISO & COBIT to improve control, increase visibility, and increase efficiency
  - **Security requirements management:** Analyze, adopt and manage all security and privacy requirements
  - **Risk management:** Identify threats and weaknesses which could negatively impact enterprise missions, business processes and critical infrastructures.
  - **Regulatory compliance management:** Assess compliance with FISMA, FISCAM, OMB circulars and memos, Privacy Act, HIPAA, SOX, and PCI-DSS.
  - **Acquisition planning and support for security**
  - **Audit Liaison:** CIO and CISO as a liaison for all information security audits, assessments and reviews.

# Governance, Risk & Compliance (GRC)

## COMMERCIAL

*Minimizing Risk, Maximizing Value*



- Identifying and mitigating the risks inherent in using information systems to support business objectives
- Combine technology best practices, industry knowledge and managerial experience to help clients manage their technology risks and maximize IT ROI
  - **Enterprise Risk Assessment:** Develop quantitative or qualitative analyses of your IT risks
  - **Regulatory Compliance:** Address current and applicable regulatory requirements
  - **Controls Framework:** Help clients navigate industry frameworks such as ITIL, COBIT, and ISO to identify the most appropriate standard(s) for their organizations
  - **Audit Readiness & Liaison:** Act as facilitator, interpreter, and liaison between our clients, their auditors and their regulating authorities
  - **PCI Qualified Security Assessor:** Provide assessment services to merchants and service providers that process sensitive personal and confidential data
  - **SAS70 Reviews & Readiness Assessments:** Perform SAS70 Type 1 & 2 reviews
  - **Privacy Risk Management:** Develop programs to help protect consumer, employee and partner data
  - **Vendor Risk Management:** Understand and control the risks inherent with critical IT outsourcing



# Our Clients



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